

TBS Technology & Business Solutions



ENTERPRISE CLASS HOSTING SERVICES | DELTEK ACCESS ANYWHERE ANYTIME

GovStart Program & GovWin Demonstration



GovStart Program

- WJ Technologies & Deltek:
 - Deltek GovWin Software
 - Perpetual License (Ownership) with a Financing Option
- TBS Provides:
 - GovWin Hosting
 - Quick Start Implementation
- Fed Sources Provides:
 - Opportunity Pipeline / Market Research Services



About TBS

- Deltek Hosting Partner
- Focused on Deltek / Strong Deltek Background
- Does Not Sell Software
- 400 + Deltek Only Customers
 - Thousands of Users Everyday
 - All Sized Companies (10 – 3,500 Employees)
- Class A Data Centers
 - Actual Nodes on the Internet



Enterprise Class Hosting Services - Deltek

- GovWin
- Vision
- Time & Expense (over 10k users)
- GCS Premier
- Costpoint
- Cognos
- EPM



Automated Encrypted Backups



Deltek Access - Anywhere / Anytime

- Software Ownership Without the IT Investment
 - Increased Security
 - Maximize the Return On Investment (ROI)
 - Zero Hardware Investment
 - Immediate Access
 - Predictable and Affordable Cost Model

Work from home or your favorite coffee shop



Quick Start Implementation Services

- Includes 40 Hours of Consulting Services
- Based on Standard GovWin Consulting Methodology
 - Condensed Into 5 Days of Deliverables
- Delivered On-Site or Remote
- Standard Statement of Work (SOW)
- Pre-Engagement Checklist and Questionnaire
- Pre-Configured Database Template
- Optional Pre-Populated Opportunity Pipeline (FSI)



GovWin Demonstration



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